

REQUEST FOR PROPOSALS FOR

CALL FOR PROPOSALS: TECHNO-ECONOMIC ANALYSIS OF THE CARBON AND USE TECHNOLOGY FROM THE SOUTH AFRICAN PERSPECTIVE.

Closing date:	07 October 2024
Time:	11:00
Submission format:	Electronic submission to 1024.procurement@sanedi.org.za
Name of the respon	dent:

Late bids will not be accepted for consideration.



BID DETAILS

Bid Title Request for proposals for Call for Proposals: Techno-

1024

Economic Analysis of the Carbon and use Technology from

the South African Perspective

Procurement Reference Number

Date of the Bid Compulsory

Clarification Meeting 25th September 2024@12:00

Date of TENDER 16 September 2024

Date of Tender CLOSING 07 October 2024 at 11:00am

CONTACT INFORMATION

Any enquiries regarding the bidding procedure may be directed to:

SCM

Telephone: 011 038 4300

E-mail: enquiries.procurement@sanedi.org.za

BIDDER'S DETAILS

NAME OF BIDDER
POSTAL ADDRESS
STREET ADDRESS
CONTACT PERSON
TELEPHONE NUMBER Code Number
CELL PHONE NUMBER Code Number
FACSIMILE NUMBER CodeNumber
E-MAIL ADDRESS
Signature of Bidder Date Date



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1. Notice And Invitation to Submit Proposals

The SOUTH AFRICAN NATIONAL ENERGY DEVELOPMENT INSTITUTE invites suitably qualified and experienced service providers to submit priced proposals for the supply of goods and services as indicated in the Scope of Works herein.

SANEDI is a research and development entity established as a juristic person in terms of the Energy Act, Act 34 of 2008. SANEDI' key focus areas are research and development into new energy technologies and energy efficiency.

Respondents must comply with the terms and condition as specified in this Bid Document either in their singular capacity or as part of a Joint Venture or consortium.

Potentially emerging enterprises and SMME's who satisfy criteria stated in the Submission Data may submit proposals

Only respondents who submit fully completed priced proposals incorporating all Returnable Schedules duly complete and signed will be eligible to have their submissions evaluated

Queries relating to the issue of these documents may be addressed to

SCM

Telephone: 011 038 4300

E-Mail: enquiries.procurement@sanedi.org.za

The closing time for receipt of Proposals is at:

11h00 on Monday the 07 October 2024



2. Submission Data – Specific Conditions of Contract.

1. The Employer

The Employer is SANEDI and is referred to as the CLIENT or EMPLOYER.

2. Composition of Bid Document

The Call for Proposals, the price quotation and the Enterprises responding submission documents forms part of a BID DOCUMENT and may be referred to such further herein.

The documents associated with the calling for Proposals issued by the employer comprise:

Submission Criteria

- Notice and Invitation to Submit a Quotation
- Submission Data Specific Conditions of Contract
- Evaluation Criteria and Scoring
- Tax Clearance Requirements
- Central Supplier Database (CSD) summary report

Returnable Schedules

- Enterprise Questionnaire
- Technical Proposal & Methodology Statements
- Tax Clearance Certificate
- B-BBEE Declaration
- Declaration of Interest
- Certificate of Past Procurement Performance
- Certificate of Bid Independence
- Certificate of Acceptance General Conditions of Contract
- Certificate of Acceptance Bid Evaluation and Scoring Criteria
- Certificate of Understanding Scope of Works
- Certificate of Attendance Tender Clarification Meeting
- Pricing Schedule / Schedule of Rates
- Form of Tender
- Schedule of Proposed Amendments and Qualifications
- Record of Addenda or Errata to the Bid

NB: BIDDER MUST SUBMIT PROOF OF REGISTRATION WITH THE CONSTRUCTION INDUSTRY DEVELOPMENT BOARD IN AN APPROPRIATE CONTRACTOR GRADING DESIGNATION; (SUBMIT REGISTRATION NUMBER OR PROOF OF REGISTRATION APPLICATION)

Only respondents who submit fully completed Proposals incorporating all Returnable Schedules duly complete and signed will be eligible to have their submissions evaluated



3. Bid Clarification Meeting

A compulsory briefing meeting with representatives of the Employer will take place on the $\underline{25}$ **September 2024 at 12:00pm** via Teams.

Bidder must Join using the below Link.

Join the meeting now

Meeting ID: 330 942 257 52

Passcode: WEGjph

4. ELECTRONIC RETURN OF SUBMISSIONS AND NO MANUAL SUBMISSION WILL BE ACCEPTED.

Submissions / Bid Documents may be returned to the CLIENT by means of Electronic Submissions via E-Mail. The Submission E-Mail address designated is 1024.procurement@sanedi.org.za

The Bidder shall ensure that the Bid Documents Returnable Schedules together with all Statutory Returns are duly completed, signed and scanned and uploaded to the designated E-mail address in a lock PDF format file.

Documents transmitted in an editable format will be regarded as non-returns and may render the submission unresponsive. Telephonic, telegraphic, telex, facsimile submissions offers will not be accepted.

The size limits for SANEDI Email is **20 MB.** Bidders may submit more than one E-mail.

The closing time for submissions is as stated in the Notice and Invitation to Submit a Proposal Quotation, in the manner specified is

Closing date: Monday, 07 October 2024 at 11h00

NO Late submissions, or submissions not deposited in the designated e-mail address will be considered, and it is incumbent on the Bidder to ensure that their submission together with all supporting documentation is in the designated e-mail address before the closing Time and date specified.

The Bidder holds SANEDI harmless and indemnifies SANEDI in the event of any failure that prevents or delays the bid submission from being in the designated Tender Box/email address at the time of Bid Closure.

Bidders are prohibited from using SANEDI Staff acting as their couriers, agents or delivery mediums to deposit bids in the tender box, and the bidder acknowledges that the use of SANEDI staff in this way will immediately disqualify their tender submission.

It is the sole responsibility of the bidder to ensure that the documents submitted via PDF format are not corrupt and that any corrupt documents received by the closing date will be automatically excluded from being evaluated.



7.	Information and data to be completed in all respects Accept that Bid offers, which do not provide all the data or information requested completely and in the form required, may be regarded by the Employer as non-responsive. Accept that the Employer shall not assume any responsibility for the misplacement or Premature opening of the tender offer if the Bid is not submitted in the required format and clearly marked with the bid reference and placed in the designated tender box before bid closing.
8.	SANEDI reserves the right to rotate suppliers according to SANEDI's rotation policy.
9.	SANEDI reserves the right to independently verify Information that is submitted by the bidder.
10.	Bidders are prohibited and will be disqualified if they share resources amongst themselves for the same tender e.g. the proposed team member of company "A" is also a team member of company "B".



3. Scope Of Works/Technical Specifications

3.1 BACKGROUND

The CoalCO2-X technology captures the flue gas coming out of coal-fired boilers (carbon dioxide, sulphur oxides and nitrogen oxides) and converts them into value added products such as fertiliser salts, sulphuric and nitric acid, respectively, using hydrogen or ammonia. Provided the hydrogen and ammonia is generated from renewable energy (or low emissions) energy sources, the CoalCO2-X technology can become a very effective way of reducing emissions in steel and cement production, as well as the power generation sector, where coal-fired boilers are used to provide process heat.

The CoalCO2-X technology is seen as a game changer in assisting South Africa's transition towards a low carbon economy. Given South Africa's reliance on coal in electricity generation, the successful deployment of the Carbon Capture and Use (CCU) technology in the Eskom generating fleet and other hard to abate sectors has the potential to significantly improve South Africa's emissions profile, while ensuring energy security for the country and preserving jobs in the coal sector.

In 2019, the DSI established the CoalCO2-X Programme focused on piloting the CCU technology in South Africa in support of South Africa's transition towards a low carbon economy. The first demonstration of the CCU technology was conducted at a cement plant in Dwaalboom, Limpopo province, where carbon dioxide (CO2) was captured and converted into a fertiliser salt and significant emissions reduction was achieved. The second demonstration of the carbon capture and use technology was conducted in March 2024 at Kelvin Power Station in Kempton Park, where fertiliser salts such as ammonium bicarbonate and ammonium sulphate, as well as sulphuric acid were produced from the captured carbon dioxide and sulphur oxide.

The DSI is using the demonstration at Kelvin Power Station to contribute to the broader national discussion on how the transition from coal may be managed and the future role of coal in a cleaner energy system as well as informing and guiding the potential uptake and upscaling of the CCU technology in Eskom power plants.

To strengthen the business case for the adoption of CCU technology in South Africa, a technoeconomic analysis (TEA) of the CCU technology from South African perspective is therefore key. The outcome of the process will inform if the technology is technically viable, economically feasible and, whether the technology can be practically implemented in South Africa, and at what cost.

3.2 OBJECTIVES

The primary objective of the TEA is to evaluate the feasibility and viability of the CCU technology within the South African context. The study aims to assess the technical aspects of CCU technology, including its capture efficiency, scalability, and integration with existing industrial processes. In addition, the TEA will analyse the economic viability by examining cost components, potential value chains and revenue streams, and market demand for CO₂-derived products.



3.3 SCOPE OF WORKS

The TEA involves intensive analysis of all CCU technologies to provide a suitable option that addresses South Africa's decarbonisation initiatives. The scope of work includes the following key aspects:

- 3.1 Identification of possible CCU technologies suitable for South Africa;
- Identify and screen current and emerging CCU technologies based on their relevance to South Africa's industrial landscape, including coal, cement, steel, and petrochemical industries.
- Assess the technical performance of each technology, including capture efficiency, energy consumption, process integration, scalability, and technology readiness levels (TRL).
 - 3.2 Evaluate the feasibility of retrofitting or integrating CCU technologies with existing industrial processes.

 Evaluation of the economic benefits and potential revenue streams from produced by-products from the CCU technology such as fertiliser salt and sulfuric acid, amongst others;
- Estimate the upfront investment required for deploying CCU technologies, including equipment, installation, and necessary modifications to existing infrastructure.
- Estimate ongoing operational costs, including energy, maintenance, labour, and materials.
 - 3.3 Calculate the cost per ton of CO₂ captured and utilized, incorporating both CAPEX and OPEX. Determination of whether or not the investment in CCU technology in South Africa will be profitable in the long-term; Assess the market potential and revenue streams for products derived from captured CO₂, such as synthetic fuels, chemicals, and building materials. Develop revenue projections under various scenarios, including fluctuating market prices, demand growth, and potential new market opportunities.
 - 3.4 Market analysis and economic viability of the by-products derived from captured flue gas to understand the market demand, competition, and potential prices; Analyse the current and projected demand for CO₂-derived products in South Africa and globally, considering competitive dynamics and market entry barriers.
 - 3.5 Environmental assessment on benefits and impacts of CCU technology to ensure overall sustainability in relation to the uptake of the technology and its contribution to reducing greenhouse gas emissions; Perform a lifecycle analysis to quantify the environmental impact of CCU technologies, including net carbon reduction, energy use, and resource efficiency.
 - 3.6 Calculate the potential reduction in CO₂ emissions from implementing CCU technologies in South Africa's key industries. Review existing regulations and policies related to carbon emissions and assess the need for new or revised regulations to support CCU technology; Evaluate the regulatory environment in South Africa, identifying potential challenges related to environmental compliance, permitting, and policy support for CCU.



- 3.7 Engagement with relevant stakeholders, including government agencies, industry players, environmental groups, and local communities, to gather input and ensure alignment with national priorities; and
- 3.8 Analysis of the economic implications of CCU technology, including cost-benefit analysis, potential job creation, and impacts on the energy sector.
- Evaluate the potential social impacts, including job creation, skills development, community acceptance, and the broader socio-economic benefits of CCU adoption.
 - 3.9 Identify technical risks such as reliability, scalability, and integration challenges of CCU technologies.
 - 3.10 Assess financial risks, including uncertainties in capital and operational costs, market volatility, and dependency on emerging markets for CO₂-derived products.
 - 3.11 evelop strategies to mitigate identified risks, including technical redundancies, financial safeguards, and proactive regulatory engagement.

3.4 DURATION

The TEA is expected to be completed within a period of three months from the date of signature of the contract and will be initiated by a meeting between the service provider, SANEDI and the DSI.

3.5 STAKEHOLDERS

The identified key stakeholders that will inform the TEA include:

- 6.1. Government Agencies: Department of Science and Innovation, SANEDI, Department of Forestry, Fisheries and the Environment, Department of Mineral Resources and Energy; Department of Trade, Industry, and Competition;
- 6.2. Industry Players: Energy companies, manufacturing firms, and carbon-intensive industries, including Eskom and CPPE;
- 6.3. Academic and Research Institutions: Universities and research organizations specializing in climate science, engineering, and environmental studies;
- 6.4. Non-Governmental Organisations (NGOs): Environmental advocacy groups and community-based organisations;
- 6.5. Developmental Finance Institutions: Development Bank of Southern Africa and Industrial Development Corporation; and
- 6.6. Local Communities: Communities living near potential CCU project sites.



3.6 GOVERNANCE AND REPORTING

The existing Project Steering Committee that is providing strategic guidance and advice on the process pertaining to the potential acquisition of the CCU technology will also provide the necessary strategic guidance and advice in relation to the implementation of the TEA.

Reporting and presentation:

- A final report that includes an executive summary, detailed findings, and actionable recommendations for the deployment of CCU technologies in South Africa.
- A formal presentation of the study's findings and recommendations to the DSI, SANEDI and other relevant stakeholders.

3.7 CONCLUSION

The TEA results will be used, alongside other indicators such as perceived risk, technology readiness levels and local relevance, to develop a short list of priorities for the DSI.



SBD 6.1

4. Preference Points

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender: the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 Preference Points applicable:
- a) The applicable preference point system for this tender is the 80/20 preference point system.
- 1.3 Points for this tender shall be awarded for:
 - (a) Price; and
 - (b) Specific Goals.
- 1.4 The maximum points for this tender are allocated as follows:

	POINTS
Price	80
Specific Goals	20
Total points for price and specific goals	100



- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 SANEDI reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the SANEDI.

2. **DEFINITIONS**

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).
- (f) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (g) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (h) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (i) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (j) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;



- (k) "functionality" means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (I) "proof of B-BBEE status level of contributor" means:
 - B-BBEE Status level certificate issued by an authorized body or person;
 - A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
 - Any other requirement prescribed in terms of the B-BBEE Act;
 - "QSE" means a qualifying small business enterprise in terms of a code of good practice
 on black economic empowerment issued in terms of section 9 (1) of the Broad-Based
 Black Economic Empowerment Act;

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1 + rac{Pt-P\,max}{P\,max}
ight)$$
 or $Ps = 90\left(1 + rac{Pt-P\,max}{P\,max}
ight)$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:



- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.

The specific goals allocated points in terms of this tender	Number of poir	Number of points claimed (80/20 system) (To be completed by the tenderer)		
	Total points possible	Indicator	Points allocated	
B-BBEE Status level	10	Level 1	10	
of Contributor		Level 2	9	
		Level 3	8	
		Level 4	5	
		Level 5	4	
		Level 6	3	
		Level 7	2	
		Level 8	1	
		Non-compliant	0	
Women	5	Women Owned 76% - 100%	100%	
		Women Owned 51% - 75%	75%	
		Women Owned 26% - 50%	50%	
		Women Owned 5% - 25%	25%	



		Women Owned less than 5% - 0%	0%
Youth	2.5	Youth Owned 76% - 100%	100%
		Youth Owned 51% - 75%	75%
		Youth Owned 26% - 50%	50%
		Youth Owned 5% - 25%	25%
		Youth Owned less than 5% - 0%	0%
Persons with	2.5	Person with Disability 76% - 100%	100%
Disability		Persons with disability 51% - 75%	75%
		Persons with disability 26% - 50%	50%
		Persons with disability 5% - 25%	25%
		Persons with disability less than 5% - 0%	0%
TOTAL FOR SPECIFIC GOALS	20		

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3	Name of the company/firm
4.4	Company registration number:

4.5 TYPE OF COMPANY/FIRM

Type of Firm	Tick the applicable box here
Partnership/Joint Venture/ Consortium	
One-person business/sole propriety	
Close corporation	
Public Company	
Personal Liability Company	
(Pty) Limited	
Non -Profit Company	
State Owned Company	

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised



in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have —
- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME:	
DATE:	
ADDRESS:	



5. Technical Evaluation Criteria

- **5.1 Phase 1: Initial Screening Process:** At this phase bidder's response are reviewed to check. if bidders have responded according to SANEDI's RFP document.
- **5.2 Phase 2: Mandatory Requirements:** It must be noted that bidders who fail to meet any of the *MANDATORY REQUIREMENTS* will be disqualified and not be evaluated further.
- **5.3 Technical evaluation:** Bidders will be evaluated according to the below technical evaluation criteria.

Minimum Technical Threshold is 75%.

It must be noted that if the Bidder does not meet the 75% minimum threshold, the bidder will be disqualified and not be evaluated further.

Table 1: Outline of Evaluation Criteria

No	Criteria	Scorin	Scoring Guidelines (0-10)		Weights
1.	Ownership structure (In who's name(s) the company/entity	10	=	Black owned	<u>5%</u>
	is registered)	7	=	Black female owned	
		4	=	Non-black female ownership	
		1	=	Other ownership	
2.	Portfolio of evidence: list of previous techno-economic assessment work done that the bidder has successfully done according to the scope of works requirements:	10	=	5 Projects and more	<u>10%</u>
	Information to be included:	5	=	Between 3 to 4 projects	
	 Project Client and Contact Details • Short Description 	1	=	Between 1 to 2 projects	
3.	The company must have at least four years' experience in energy projects which must be supported by reference letters from the client	10	=	3 or more reference letters of similar projects	<u>5%</u>
		3	=	2 reference letters of similar projects	
		1	=	1 reference letters in energy projects or similar	



No	Criteria	Scoring Guidelines (0-10)		Weights	
4.	The team working on the TEA must include local individual(s) who are suitably qualified and with relevant experience in conducting similar techno-economic assessments in the energy sector.	10	=	SANEDI template used, project plan, deliverables, budget breakdown, team members information indicated and explained in an excellent manner.	10%
		7	=	SANEDI template used, project plan, deliverables, budget breakdown, team members information indicated with adequate information.	
		3	=	SANEDI template used, project plan, deliverables, budget breakdown with missing team members information.	
5.	The team should include professionals with expertise in engineering, economics, environmental science, and market analysis to cover all aspects of the TEA.	10	=	Expertise in engineering, economics, environmental science, and market analysis	15%
		6	=	Expertise in three of the above disciplines	
		0	=	Expertise in less than three disciplines	
6	The methods used for data collection, analysis, and reporting should be transparent and based on rigorous standards. The company should be able to explain its approach and assumptions clearly	10	=	The methods used for data collection, analysis, and reporting are transparent Yes	10%
		0	=	No	
7	Involvement of youth, women and persons with disabilities in the techno-economic assessment	10	=	Youth, women and disabilities	<u>5%</u>
		5	=	Any of the three	
		0	=	None	
8	The team should have expertise in estimating capital expenditure (CAPEX), operational expenditure (OPEX), and overall project economics.	10	=	Expertise in estimating CAPEX and OPEX and overall project economics? Yes	<u>15%</u>
		0	=	No	
9	Have the ability to analyze market dynamics, including demand for CCU products, regulatory environment, and potential revenue streams.	10	=	Ability to analyze market dynamics, including demand for CCU products, regulatory environment, and potential revenue streams. Yes	10%
		0	=	No	



No	Criteria	Scor	ing G	Guidelines (0-10)	Weights
10	The team must have proficiency in developing detailed financial models, including cash flow analysis, payback periods, return on investment (ROI), and net present value (NPV)	10	=	Proficiency in developing detailed financial models, including cash flow analysis, payback periods, return on investment (ROI), and net present value (NPV) Yes	
Total	Total				100
Threshold				75	

6. Returnable Schedules

6.1 Enterprise Questionnaire

Bidders must return submission date for all sections under item 6.1.1 - 6.1.4. On separate sheets where applicable.

Detailed documentation must be attached to this section under sub clauses 6.1.1-6.1.4 to provide substantive returns

6.1.1 Company Profile

The following particulars must be furnished. In the case of a joint venture, separate enterprise questionnaires in respect				
	·			
f each partner must be completed and submitted.				
ection 1: Name of enterprise:				
ection 1. Name of enterprise				
ection 2: VAT registration number, if any:				
ection 2: VAT registration number, if any:				
and a CIDD as distriction would be 15 and				
ection 3: CIDB registration number, if any:				



Section 4: Particulars of sole proprie	etors and partners in partnerships	
Name*	Identity number*	Personal income tax number*
* Complete only if sole proprietor or partn	ership and attach separate page if more the	nan 3 partners
Section 5: Particulars of companies	and close corporations	
Company registration number		
Close corporation number		
Tax reference number		
12 months in the service of any of the a member of any municipal cour a member of any provincial legis a member of the National National Council of Province a member of the board of municipal entity an official of any municipality or	keholder in a company or close corpo following: Incil	of any provincial department, national or ublic entity or constitutional institution neaning of the Public Finance Management act 1 of 1999) an accounting authority of any national I public entity
Name of sole proprietor, partner, director, manager, principal	Name of institution, public office, organ of state and position held	board or Status of service
shareholder or stakeholder		(tick appropriate column)
		Current Within last months



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	n and parents in the service of the state		
	s with a cross, if any spouse, child or parent of a sole		
	cipal shareholder or stakeholder in a company or clos en in the service of any of the following:	e corporation	on is currently or
	g.		
Name of spouse, child or parent	Name of institution, public office, board or	Status of s	ervice
	organ of state and position held	(tick appro	nnriate
		column)	priate
		Current	Within last 12 months
			12 months



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*insert separate page if necessary

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise:

- i) authorizes the Employer to obtain a tax clearance certificate from the South African Revenue Services that my / our tax matters are in order;
- ii) confirms that the neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004;
- iii) confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption;
- iv) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest; and
- iv) confirms that the contents of this questionnaire are within my personal knowledge and are to the best of my belief both true and correct.

6.1.2 Bidders Experience Profile

The experience of the tenderer or joint venture partners in the case of an unincorporated joint venture or consortium as opposed to the key staff members / experts in similar projects or similar areas and conditions in relation to the scope of work over the last five years will be evaluated.

Tenderers should very briefly describe his or her experience in this regard and attach this to this schedule.

The description should be put in tabular form with the following headings:

Description of work (service)	Value of work (i.e. the service provided) inclusive of VAT (Rand)	Date completed

6.1.3 Key Personnel

The tenderer should propose the structure and composition of their team i.e. the main disciplines involved, the key staff member / expert responsible for each discipline, and the proposed technical and support staff and site staff. The roles and responsibilities of each key staff member / expert should



be set out as job descriptions. In the case of an association / joint venture / consortium, it should, indicate how the duties and responsibilities are to be shared.

The experience of assigned staff member in relation to the scope of work will be evaluated from three different points of view:

- 1) General experience (total duration of professional activity), level of education and training and positions held of each discipline specific team leader.
- 2) The education, training, skills and experience of the Assigned Staff in the specific sector, field, subject, etc which is directly linked to the scope of work.
- 3) The key staff members' / experts' knowledge of issues which the tenderer considers pertinent to the project e.g. local conditions, affected communities, legislation, techniques etc.

A CV of the Project Director and Team Leader of not more than 2 pages should be attached to this schedule, together with the Bidders organization and staffing demographics

DECLARATION OF BIDDER – ENTERPRISE QUESTIONNAIRE

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of the sections 5.1.1 - 5.1.3 schedule are within my personal knowledge and are to the best of my belief both true and correct.

Name of Enter _l	orise Bidding:
Name of Autho	rised Representative
Signature of Au	ithorised Bidder
Date	



6.2 Technical Proposal & Methodology Statement

6.2.1 Solution Statement

The **Solution Statement and Methodology** must respond to the scope of work and outline the proposed technical solution offered. This technical solution statement should articulate what value add the tenderer will provide in achieving the stated objectives for the project and detail the time frames and proposed methodology. Vulture

The layout of the solution statement and Methodology should be such that it mirrors the headings contained in the Scope of Works, Section 6 of this Bid Document.

The tenderer must as such explain his / her understanding of the objectives of the assignment and the Employer's stated and implied requirements, highlight the issues of importance, and explain the technical approach they would adopt to address them. The document should explain the technical attributes and contain specifications of all equipment proposed, to demonstrate the compatibility and capability of the solution. The technical paper should also include a quality plan which outlines processes, procedures for the testing and verification of deliverables, and meet the requirements and indicate how risks will be managed and what contribution can be made regarding value management. The Methodology statement must also include an activity Gantt reflecting a work breakdown structure.

DECLARATION OF BIDDER – TECHNICAL PROPOSAL AND METHODOLOGY STATEMENTS

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of the sections 5.2 schedule is within my personal knowledge and is to the best of my belief both true and correct.

Name of Enterprise Bidding:	
Name of Authorised Representative	
Signature of Authorised Bidder	
Date	



6.3 Bidder's Declaration of Interest

Any legal person, including persons employed by the state, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes an advertised competitive bid, a limited bid, a proposal or written price quotation). In view of possible allegations of favoritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where

- the bidder is employed by the state; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.				
COMPANY & REPRESENTATIVE DETAIL	S			
Full Name of bidder or his or her representative				
Identity Number				
Position occupied in the Company (director, trustee, shareholder, member):				
Registration number of company, enterprise, close corporation, partnership agreement or trust				
Tax Reference Number				
 VAT Registration Number				

DECLARATIONS	YES	NO
Are you or any person connected with the bidder presently employed by the state?		
If so, furnish the following particulars: Name of person / director / trustee / shareholder/ member		
Name of state institution at which you or the person connected to the bidder is employed:		
Position occupied in the state institution		
Any other particulars: If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public		
sector?		
If yes, did you attach proof of such authority to the bid document?_ (Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.		
If no, furnish reasons for non-submission of such proof:		



	se, or any of the company's directo pers or their spouses conduct busin months?		
If so, furnish particula			L
(family, friend, other)	n connected with the bidder, have) with a person employed by the st sluation and or adjudication of this	ate and who may be	
If so, furnish particula	ars:		
company have any in Wither or not they ar	directors / trustees / shareholders terest in any other related compar e bidding for this contract?		
If so, furnish particula	ars:		
Full details of directo	ors / trustees / members	/ shareholders.	
	ctors / trustees / shareho ce numbers and, if applic below.		•
Full Name	Identity Number	Personal Income Tax Reference Number	State Employee Number / Persal Number



"State" means -

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

DECLARATION OF INTEREST

Certify that th	ned (name) e information furnished in this declaration is correct and I accept that SANEDI ma or act against me should this declaration prove to be false.
Name of Ente	rprise Bidding:
Name of Auth	orised Representative
Signature of A	uthorised Bidder
Date	

[&]quot;Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.



6.4 Tax Clearance Certificate

The Bidder is to attach a Tax Compliance Status Pin here



6.5 Declaration of Bidder's Past Supply Chain Management Practices

1	This Standard Bidding	Document must for	m part of all bids invited.
_	Tills Stallaal a Blaaling	S DOCUMENT THASE TO	iii pai t oi aii bias iiivitea.

- It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.
- In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?	Yes	No
	(Companies or persons who are listed on this Database were informed in writing of		
	this restriction by the Accounting Officer/Authority of the institution that imposed		
	the restriction after the audi alteram partem rule was applied).		
	The Database of Restricted Suppliers now resides on the National Treasury's		
	website (www.treasury.gov.za) and can be accessed by clicking on its link at the		
	bottom of the home page.		



4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?	Yes	No
	The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za) by clicking on its link at the bottom of the home page.		
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including	Yes	No
	a court outside of the Republic of South Africa) for fraud or corruption during the past five years?		
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated	Yes	No
	during the past five years on account of failure to perform on or comply with the contract?		



4.4.1	If so, furnish particulars:
SBD 8	
	CERTIFICATION
I, the ur	ndersigned (full name)
Certify t	that the information furnished on this declaration form is true and correct.
	that, in addition to cancellation of a contract, action may be taken against me should this tion prove to be false.
Name o	f Enterprise Bidding:
Name o	f Authorised Representative
Signatu	re of Authorised Bidder
Date	



6.6 Certificate of Independent Bid Determination

I, the undersigned, in submitting the accompanying bid for
in response to the invitation for the bid made by SANEDI do hereby make the following statements that I certify to be true and complete in every respect:
I therefore certify, on behalf of
that I have read and Lunderstand the contents of this Certificate:

- 1. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 2. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 3. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 4. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) has been requested to submit a bid in response to this bid invitation;
 - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 5. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 6. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation)
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;
 - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
 - (f) bidding with the intention not to win the bid.



- 7. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 8. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 9. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Name of Ente	erprise Bidding:
Name of Autl	norised Representative
Signature of <i>i</i>	Authorised Bidder
Date	



6.7 Certificate of Acceptance – General Conditions of Contract

I, THE UNDERSIGNED (NAME)
Warrants that I am duly authorised to do so on behalf of the enterprise, and confirm that the terms and conditions of contract are acceptable to the enterprise and that such contract will be acceptable to the enterprise should the contract or part thereof be awarded to the enterprise, and that such contract will be signed by the enterprise within 7 days of a request to sign the contract.
Name of Enterprise Bidding:
Name of Authorised Representative
Signature of Authorised Bidder
Date



6.8 Declaration of Acceptance – Bid Evaluation Criteria

I, THE UNDERSIGNED (NAME)
Warrant that I am duly authorised to represent our company in the submission of this Bid and we acknowledge that we are fully conversant with, and accept the Bid Evaluation, Scoring and Adjudication Criteria as contained in the Special Conditions of the Bid together with the General conditions as contained on the SANEDI web site, and acknowledge that we have read, understand and accept such as the methodology of bid evaluation and adjudication for this bid.
Name of Enterprise Bidding:
Name of Authorised Representative
Signature of Authorised Bidder
Date



6.9 Declaration of Understanding – Scope of Works

I, THE UNDERSIGNED (NAME)
Warrant that I am duly authorised to represent our company in the submission of this Bid and we acknowledge that we are fully conversant with the scope of works and technical specifications and all requirements enabling us to submit a proposal.
Name of Enterprise Bidding:
Name of Authorised Representative
Signature of Authorised Bidder
Date



6.10 Certificate of Representation at Briefing Session

BID 1024	<u>25 September 2024</u>
We, the undersigned, herewith certify that our representa	
ID Number Telephone	Number:
E-Mail Address:	
who holds the following position within our company	
is duly authorised to represent our company as	e are fully conversant with the tender
NAME (PRINT)	ACITY
SIGNATURE DA	NTE
NAME OF FIRM	
The Employer herewith attests that the representative, whattended the briefing session, conducted by (Employer's re	·
attended the briefing session, conducted by (Employer's re	epresentative)
Signed	Official Stamp



7. Pricing Schedule

Activities as pe	r the deliverables			
NAME	POSITION IN TEAM	HOURLY RATE	HOURS	COST
Activity 1		·		
Activity 2	T			
			_	
Activity 3				
Activity 5				
Activity 4				
Activity 5				
Activity 6				
			1	
			1	
Additional costs	S			



Total costs (EXCL.) VAT					
	VA	Γ			
	Total Cost (II	NCL.) VAT			
				-	
AMOUNT IN WORDS					
To be carried forward					
Form of Tender BID 1	1024				
SIGNATURE OF	BIDDER				
	y authorised to s	ign and certify th	at the price	indicated on the schedule is o	ur
bid price submitted					
NAME (PRINT)			CAPACITY		
CICNATURE					
SIGNATURE	•••••	••••••			
NAME OF FIRM			DATE		
INCIVIL OF FILLING					



8. Form of Tender

	Conditions of Acceptance
11.	<u>Conditions of Acceptance</u>
	The Tenderer is required to complete this FORM of TENDER in every respect, and tenders will not be considered unless this FORM of TENDER is completed in every particular and each page is initialled by the tenderer and fully signed on this page.
	This Form of Tender shall be completed by the tenderer in black ink and no corrections, use of correcting fluids or any alterations will be permitted.
	■ The FORM of TENDER and price schedules shall be stated in South African Rand (ZAR) and the price indicated on the schedules shall be binding on the tenderer, and no exception shall be made for omissions, casting errors or errors of whatsoever nature.
	Where a tenderer is not returning a price for a line item, or costs associated with that line item are included in another line item, the tendered shall endorse that line item with the words, "No Cost" or "incorporated in Item (N0)" whichever being applicable.
12.	Confidentiality
	All information pertaining to the services acquired by SANEDI from the service provider or furnished
	to the service provider shall be treated as confidential by the service provider and shall not be used
	or furnished to any other person other than for the purposes of the services without the written
	Consent of the Accounting Officer unless such information is or later becomes public knowledge, other than by breach of the afore-going.
42	The service provider shall ensure that all its officers, employees, agents or subcontractors treat all
13.	information relating to the services as confidential.
14.	The service provider shall ensure that proper security procedures are implemented and maintained
	to restrict, as far as possible, access to confidential information. The service provider shall ensure
	that no confidential information is copied or reproduced without prior written approval by the
	Accounting Officer.
15.	Failure by the service provider to comply with the provisions of this Clause shall constitute a material
	breach of the contract and shall constitute a ground for termination of the contract by SANEDI , by
	giving the service provider thirty days' notice.
16.	Priced Proposal The Bid is a FIXED PRICE PROPOSAL and clause 48 shall apply. Clause 49 is not applicable.
17.	FIXED PRICE PROPOSAL The price quoted in the pricing schedule and returned in the Form of Tender is returned as a FIXED PRICE PROPOSAL valid for a period of contract and is not subject to cost price escalations, foreign currency variation or additionality as agreed in the Conditions of Contract



18.	The Bidder is advised that SANEDI will remit the appointed service provider directly and shall be required to comply with all remittance requirements stipulated in the Conditions of Contract
	specific to this appointment.
19.	The Bidder is advised to plan and provide for all possible risks that may affect the delivery project on time and what mechanisms are in place to manage such risks.
20.	We/I the undersigned, who warrants that they are duly authorised to do so on behalf of the enterprise, confirms that the contents of the conditions of acceptance pertaining to the FORM of TENDER are acceptable, and having fully understood the scope of works and conditions of bidding, herewith warrant that We/I have satisfied ourselves as to the correctness and sufficiency of the rates and prices set out in the Schedule and therefore offer the following PRICE and offer to undertake the works in accordance with the standards and specifications required.
21.	The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that this Form of Tender is submitted in good faith, free of corrections, alterations or encumbrances and such price is binding on the enterprise for a period of 90 days from date of tender close and may be extended by mutual agreement between the parties for a further period of 90 days thereafter.
22.	We/I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the goods and/or works specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
23.	We/I hereby undertake to supply all or any of the goods and/or works described in the attached bidding documents to SANEDI in accordance with the requirements and specifications stipulated in bid number 1024 at the price/s quoted. This offer remains binding and open for acceptance by the purchaser during the validity period indicated and calculated from the closing time of bid.
24.	We/I hereby undertake to supply all or any of the goods and/or works described in the attached bidding documents in accordance with the SANEDI STANDARD CONDITIONS OF CONTRACT pertaining to the supply of goods and services. The Bidder is advised to familiarise themselves with the SANEDI STANDARD CONDITIONS OF CONTRACT pertaining to the supply of goods and services which can be viewed on the SANEDI Website at www.SANEDI.ORG.ZA
25.	We/I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfilment of this contract.
26.	We/I declare that we/I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.

I, THE UNDERSIGNED (NAME).....

Warrants that I am duly authorised to do so on behalf of the enterprise, and confirm that the Bid submitted has been checked and all prices shown are full and final, and inclusive of all taxes, levies, duties and encumbrances, and shall remain valid for a period of 90 days from date of Quotation Closure as depicted in the Submission Data Section of this Bid Document



Therefore our TOTAL Tender Price in respect of the Goods and Services requested under this Call for Proposals (BID REF 0622) as stated in South African Rand (ZAR) and upon the terms and conditions set out in the Bid Document free of exceptions, amendments or qualifications save those listed in Schedule 9 shall be:

Tender Amount	R		
Amount in Wor	ds		
Name of Enterp	rise Bidding:		
Signature of Au	thorised Bidder		
Date		 	



9. Addenda

Name of Cutomonics Didding.

9.1 Proposed Amendments and Qualifications

	The Tenderer should record any deviations or qualifications they may wish to make to the tender documents in
	this Returnable Schedule.
27.	

If the space provided is insufficient, the Tenderer must reflect the headings and emphasis of matter in this schedule and provide detailed amplification of such deviations and qualifications in a separate sheet and incorporate such response in the singular bound bid document summited at the time of Tender.

The Tenderer accepts that the Client will, at its sole discretion determine the validity of such amendments and or qualifications and apportion weighting to such in addition to the BID SCOPE or evaluation criteria in the best interest of the Client.

The decision of the Client in this regard is final, and the Client reserves the right to negotiate with a bidder to finalise the implications of such amendments and qualifications

Tenderers must not include deviations or qualifications relating to the scope of work in this schedule where they are required to submit an Approach Paper.

Page	Clause or item	Proposal

Name of Enterpris	se ышпg		
Name of Authoris	ed Representative		
Signature of Authorised Bidder			
Date			



9.2 Record of Addenda to Tender Documents

	nfirm that the following communi documents, have been taken into	cations received from the CLIENT before the submission of this tender offer, amending the account in this tender offer:
	Date	Title or Details
1.		
2.		
3.		
4.		
5.		
Name (of Enterprise Bidding:	
Name (of Authorised Representativ	/e
Signatu	re of Authorised Bidder	
Date		